



Confederation of Indian Industry

**CII BUSINESS DELEGATION TO SPAIN**  
**(accompanying Ms Rita Teotia, Commerce Secretary, India)**

*18 January 2018: Madrid and 19 January 2018: Barcelona*

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**LIST OF MEMBERS**

- 1. Mr Krishna Arora**  
Sr. Manager (Commercial & Technical)  
Fine Switchgears
- 2. Mr Dalip Dua**  
Managing Director  
Krishna Hydro Projects Pvt Ltd
- 3. Mr Mohinder Pal**  
General Manager  
Mythical Technology Services
- 4. Mr Harkrishan Ram**  
Business Analyst  
Mythical Technology Services
- 5. Mr Varun Kumar**  
Marketing Manager  
New Smile
- 6. Mr Chirag Kumar**  
Purchase Manager  
New Smile
- 7. Mr Pushpendra Kumar**  
Founder and Director  
Prudentia Group
- 8. Mr Hitesh Jayantibhai Patel**  
Business Development Manager  
Rao's Equipments
- 9. Mr Manpreet Arora**  
Purchase Manager  
Rao's Equipments
- 10. Mr Kharodia Sehzad Mohmedhanif**  
Partner  
Royal Exports

**11. Mr Manoj Sinha**

Proprietor  
T. M. International

**12. Mr Saurabh Bhasin**

Partner (Energy and Infrastructure)  
Trilegal

**13. Mr Shri Ram**

Manager  
V. L. Overseas

**14. Mr Santiago Trillo**

General Manager & Country Head  
Wipro Limited

**15. Mr. Mohsin Khan**

Deputy Director (Europe)  
Confederation of Indian Industry

**(Mission Manager)**

**Krishna Arora**

Sr. Manager (Commercial & Technical)

Fine Switchgears

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**Personal Profile**

Krishna Arora, Manager (Commercial & Technical) in Fine Switchgears, looking after 2 manufacturing plants of company & handling total staff /employee strength of 500. After achievement of initiated idea of establishing business house in UAE to cater Gulf region – our management has decided to explore more business opportunities in EU Region.

**Company Profile**

FINE SWITCHGEARS are manufacturers & traders of electrical wiring accessories since 1973.

Company's manufacturing plant is installed in an ultra-modern building complex having the latest automatic machines, capable of producing highly sophisticated products. Company maintains a modern Research & Development Centre and a well-equipped Laboratory which are being looked after by well qualified & experienced professionals and keeps on updating the technology for bringing out the latest designs & models comparable to global standards. Presently company operates 6 in number BIS certification making licenses.

Fine's Products are manufactured as per ISO 9001:2008 standards and we can proudly say that we owe this achievement to our inspiring motto "QUALITY KEEPS US AHEAD".

**Products Range**

1. Electrical Wiring Accessories & Products of assorted designs & colours.
2. Copper, Silver, Brass Parts of various specifications manufactured from material having the best Electrical/Mechanical Properties.
3. Brass, Copper and Phosphor Bronze, Sheet Parts of various specifications and designs.
4. Machine & Wooden Screws of assorted sizes and specifications.

**Business interests in Spain**

After establishing healthy business in Gulf Region. We are looking forward to exploring business opportunities in Spain to cater EU market also.



## **Dalip Dua**

Managing Director  
Krishna Hydro Projects Pvt Ltd  
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### **Personal Profile**

An Entrepreneur full of Passion and Vigour to do sustainable development of Hydro Power Globally. He has been participating in IHA Congress's all over world and has done a presentation in first global workshop on regional co-operation for Hydro Power Development co-organized by World Bank, ADB and IHA on 13th June 2011 IGASSU BRAZIL.

- Architect of International Strategic MOUs and Co-operation Agreement for IPP Concessions / Tenders
- Preparation & site assignment for DPR of Holi – II (7MW) with AHEC, IIT Roorkee; securing approvals from Himachal Government, clearances and final land acquisition for green field development. The project is ready for construction, all clearance and pre-project development activities completed under his Direction.
- Worked with clients like Polyplex Corporation Ltd., DCM Shriram Company Ltd., Absolute & Ultima, B Fouress (P) Ltd., Larsen & Turbo, Sunflag Power Ltd., Regency Group, Uttarbharat Hydro, Super Hydro Electric and OPG Power Group for Hydro & Transmission Projects Development in Himalayas and SAARC.
- Presently developing Holi – II 7 MW SHP on turnkey basis (Water to Wire)
- Projects of renovation in co-operation bidding (India), with VOITH aggressively in Uttarakhand Jal Vidyut Nigam Ltd.
- Acquisition Plan in progress for 41 MW Hydro Projects in Malawi, participated on behalf of IPP's in India Business Malawi Meet, held in March 2017.
- Working on amendment of Hydro Policy of 2006 Himachal Pradesh, draft paper.

### **Company Profile**

Krishna Hydro Projects Pvt Ltd (KHPPL) is an Independent Consultancy Company, during the initial start company has been involved in Land Acquisition and predevelopment activities of Hydro Projects in Uttarakhand for Corporate clients like M/s Polyplex Corporation (24MW) M/s Sunflag Hydro (63MW) and Bhunder Ganga Hydro (24MW). The developments were dwelled by all documentation being taken care at the desk of our Mr. Dalip Dua Promoter cum Managing Director of Krishna Hydro Projects Pvt. Ltd. He is "Life Member of International Hydro Association. The company is privately held and family owned, however team named "Standout" of 9 Elite Employees is a small group of professionals which are together from last 10 years driving the Business.

We at KHPPL, our ambitious now looking forward to having Joint Venture approach to design, build and the breakthrough from consultancy to be a company of "Water to Wire" came in 2009 from OPG Group of Industries Chennai. In past, we have already carried out project identification assignments for corporate like Larson Turbo & DSCL India.

The project is being developed in SPV named M/s Om Energy Generation Pvt. Ltd. ([www.omenergy.in](http://www.omenergy.in)) where in Mr. Dalip Dua is Board Director, Presently, the project is in construction and would be commissioned in December 2018. We have graduated from Consultancy to full development plus construction Management by working on Holi – II SHP (7MW) in District Chamba Himachal Pradesh.

### **Business interests in Spain**



**Mohinder Pal**

General Manager

Mythical Technology Services

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**Company Profile**

At Mythical Technology Services, we focus on a single driving principle: making the world's apps and data secure and easy to access. Anywhere. At any time. And on any device or network.

**Business interests in Spain**

IT SECTOR



**Harkrishan Ram**

Business Analyst

Mythical Technology Services

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IT SECTOR



**Varun Kumar**

Marketing Manager

New Smile

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**Company Profile**

We are manufacture & supplier of all kinds of leathers bags and purses.

**Business interests in Spain**

Leathers, machines, bags, purses, designer purses, designers bags, and all leathers related companies to import and export the goods.

Interested in meeting manufacturers, exporters, importers and suppliers of leather products as well as machines & equipment.



**Chirag Kumar**

Purchase Manager

New Smile

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**Pushpendra Kumar**

Director

Prudentia Consulting India Private Limited

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**Personal Profile**

- B.Tech Mechanical Engineer (IIT-BHU, Varanasi)
- E Post Graduate Diploma in International Business (IIFT, Delhi)
- Founder and Director – Prudentia Management and Technology Consulting LLP
- Founder and Director – Prudentia Consulting India Pvt Ltd.

**Company Profile**

Prudentia provides drug safety and pharmacovigilance management and technology consulting services to the pharmaceutical industry.

**Business interests in Spain**

Prudentia Group is in the business of providing services and software solutions to the pharmaceutical companies all over the world. There are many Spanish pharmaceutical companies which would be an ideal profile for Prudentia to offer their services and software solutions. Prudentia would like to interact with Drug Safety division heads and/or PV heads of any given Pharmaceutical companies.

**Hitesh Jayantibhai Patel**

Business Development Manager

Rao's Equipments

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**Company Profile**

Rao's Equipments manufacturing, supplying and export of laboratory equipment, medical equipment, wheelchairs, surgical instruments, industrial machineries, hospital equipment etc. Being a quality focused firm, our aim is to extend our business activities across the globe.

**Business interests in Spain**

Pharmaceuticals, Surgical & Medical Equipment



**Manpreet Arora**

Purchase Manager

Rao's Equipments

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**Business interests in Spain**

Pharmaceuticals, Surgical & Medical Equipment



**Kharodia Sehzaad Mohmedhanif**

Partner

Royal Exports

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**Personal Profile**

Kharodia Sehzaad Mohmedhanif is a partner of the firm. He is young and dynamic. He is born in the Agriculturist family and has good expertise in agriculture and agricultural products.

**Company Profile**

Royal Exports is engaged in business of Export-Import of textile, agriculture & food products. The company is also providing Project Consultancy services for promotion of various products especially textile & agriculture products.

**Business interests in Spain**

Technical Collaboration for food processing. To have opportunities for Partnership/Joint Venture with Spanish Companies in the areas of mutual interest.

**Manoj Sinha**

Proprietor

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**Personal Profile**

I am doing leather garments business since last twenty-five years.

**Company Profile**

We are manufacturer and exporter of leather garments as well as engaged in importing clear sheet glass mainly from China.

**Business interests in Spain**

We have few buyers in Madrid as well as Barcelona. It is very good scope to receive orders from Europe in our trade.

Interested in meeting importers, suppliers, manufacturers, retail houses etc.

**Saurabh Bhasin**

Partner

Trilegal

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**Personal Profile**

Saurabh is a Partner in the Delhi office of Trilegal and is a member of Trilegal's Energy and Infrastructure group. He has a wide range of experience in both project development and project finance in various sectors including roads, rail, airports and social infrastructure. He has advised a range of clients including developers, investors, lenders (both domestic and international) and government authorities.

Saurabh also has significant international experience having worked for with the Energy and Infrastructure group at Linklaters in London.

Saurabh has been recognized as a "Rising Star" by IFLR1000 and is rated in Band 4 by Chambers and Partners. He is an alumnus of Cornell Law School, New York, Cardiff Law School, Wales, UK and Delhi University and is admitted to the roll of solicitors of England and Wales and is member of New York State Bar and Bar Council of Delhi, India.

**Company Profile**

Trilegal is one of India's top-tier law firms with offices in four of India's major cities - Mumbai, New Delhi, Bangalore and Hyderabad. We represent clients on a large number of the most complex and high value transactions in India, leading to our key practices winning top industry awards and accolades.

We believe that the combination of our firm's culture, depth of sectoral and transactional experience, wide range of expertise and the quality and energy of our lawyers, allows us to offer a level of client service that is unique to the Indian legal market. Our lawyers are trained to take a commercial perspective of the issues our clients face with a solution-oriented approach and give high quality practical advice.

Our areas of expertise include mergers and acquisitions; strategic alliances and joint ventures; private equity and venture capital; defence and aviation; energy and infrastructure; banking and finance; taxation; restructuring; capital markets; telecoms, media and technology; dispute resolution; regulatory; competition law; labour and employment; real estate; hospitality; pharma; manufacturing among others.

**Business interests in Spain**

Energy and Infrastructure sector.

**Shri Ram**

Manager

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**Personal Profile**

I am working in this trade since 2012 and joined V. L. Overseas as Export Manager in 2015.

**Company Profile**

V.L. Overseas started business independently with few members with a team leader Mr. Lalit Kumar in year 2015. The company grew and the turnover is INR 1.35 crores in last financial year 2016-17. This company is exporting textiles fabric and ladies' dresses. The company is also in process to start business related with processed food and spices.

**Business interests in Spain**

We have targeted to procure export orders from Europe in coming financial year. We are also interested in meeting food processing companies as well as manufacturers and importers of garments.

**Santiago Trillo**

General Manager & Country Head

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**Personal Profile****Company Profile**

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading global information technology, consulting and business process services company. We harness the power of cognitive computing, hyper-automation, robotics, cloud, analytics and emerging technologies to help our clients adapt to the digital world and make them successful. A company recognized globally for its comprehensive portfolio of services, strong commitment to sustainability and good corporate citizenship, we have over 160,000 dedicated employees serving clients across six continents. Together, we discover ideas and connect the dots to build a better and a bold new future.

**Business interests in Spain**

Wipro works with some of the largest companies in Spain such as BBVA, Gas Natural, Repsol, Santander or Telefonica amongst other but we have to grow much more our business.





**Mohsin Khan**

*(Mission Manager)*

Deputy Director (Europe)  
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**Personal Profile**

Mohsin Khan is currently working as Deputy Director and currently part of the Europe Desk, working towards furthering India's trade with the European Countries.

Mohsin is a management graduate and has over a decade of experience in international trade by virtue of working with British High Commission, Italian Trade Commission and European Business & Technology Centre (EBTC). He has been actively involved in projects across Biotechnology, Life Sciences, Creative & Media, Defence & Security and Telecom, wherein he has lead several initiatives ranging from rendering consulting services, project management, liaising with internal and external clients, business development and business match-making.